

THE LIST

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2023 HEAVY HITTERS: INDUSTRIAL LEASING

RANKED BY GROSS DOLLAR VOLUME

Broker name	Title Company	Gross dollar volume	Total square feet leased/sold in 2022	Square feet leased in 2022	Square feet sold in 2022
1 Andy Iversen andy.iversen@nmrk.com	Vice chairman Newmark	\$465.01 million	6.23 million	5.88 million	350,223
2 John Simons	Partners	\$415.7 million	5.53 million	4.24 million	1.28 million
3 Robert Alinger Robert.Alinger@Colliers.com	Principal Colliers	\$268.17 million	2.51 million	2.3 million	215,685
4 John Nicholson, III John.Nicholson@Colliers.com	Colliers	\$252.26 million	1.23 million	773,039	458,600
5 Travis Land	Partners	\$248.76 million	2.85 million	1.05 million	1.8 million
6 Brian Gammill	Executive managing director Transwestern	\$242.38 million	3.84 million	3.05 million	785,307
7 Darryl Noon	Managing director Transwestern	\$232.73 million	3.74 million	2.95 million	785,307
8 Clay Pritchett	Partners	\$229.99 million	2.41 million	1.84 million	572,792
9 Chris Haro	Partners	\$207.8 million	7.67 million	4.3 million	3.36 million
10 Matteson Hamilton mhamilton@streamrealty.com	Managing director/partner Stream Realty Partners	\$199.92 million	3.44 million	3.03 million	405,530
11 James E. Foreman jim.foreman@cushwake.com	Executive managing director Cushman & Wakefield	\$185.82 million	11.1 million	11.1 million	n/a
12 Jeremy Lumberas jlumberas@streamrealty.com	Senior VP Stream Realty Partners	\$181.04 million	4.68 million	4.68 million	n/a
13 Robert Berry	Vice chairman Savills	\$162.05 million	2.23 million	2.23 million	n/a
14 Chase Cribbs ccribbs@lee-associates.com	Principal Lee & Associates - Houston	\$160.65 million	1.26 million	624,334	631,813
15 Walker Barnett Walker.Barnett@Colliers.com	Principal/director Colliers	\$159.63 million	2.27 million	1.32 million	951,958
16 William Carpenter william.carpenter@streamrealty.com	Stream Realty Partners	\$158.23 million	3.08 million	2.73 million	355,380
17 Tyler Maner tyler.maner@streamrealty.com	Stream Realty Partners	\$152.45 million	2.01 million	1.85 million	165,406
18 Charles Fertitta Jr. charles.fertitta@colliers.com	Principal, director Colliers	\$148.47 million	2.22 million	2.03 million	190,000
19 Woody Hillyer woody.hillyer@streamrealty.com	Stream Realty Partners	\$146.91 million	2.71 million	2.71 million	n/a
20 Robert McGee rmcgee@lee-associates.com	Principal Lee & Associates - Houston	\$145.23 million	1.65 million	889,868	755,242
21 Jason Dillee jason.dillee@cbre.com	CBRE Group Inc.	\$145.18 million	5.67 million	4.83 million	842,187
22 Drew Coupe drew.coupe@avisonyoung.com	VP Avison Young	\$143.7 million	2.17 million	1.78 million	387,962
23 Grant Hortenstine	Savills	\$142.66 million	3.38 million	3.28 million	100,000
24 Louis "Beau" Kaleel IV Beau.Kaleel@cushwake.com	Executive director Cushman & Wakefield	\$130.04 million	11.1 million	11.1 million	n/a
25 Thomas Leger tleger@lee-associates.com	Principal Lee & Associates - Houston	\$116.86 million	940,311	461,081	479,230

► CLOSER LOOK

\$201M

Average dollar volume of the Heavy Hitters.

3.24M

Average square feet leased by the Heavy Hitters.

ABOUT THE LIST
Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the Houston Business Journal. Only those that responded to our inquiries were listed. In case of ties, companies are listed alphabetically.

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N/A = Information not available