



Relationship Driven.
Results Oriented.

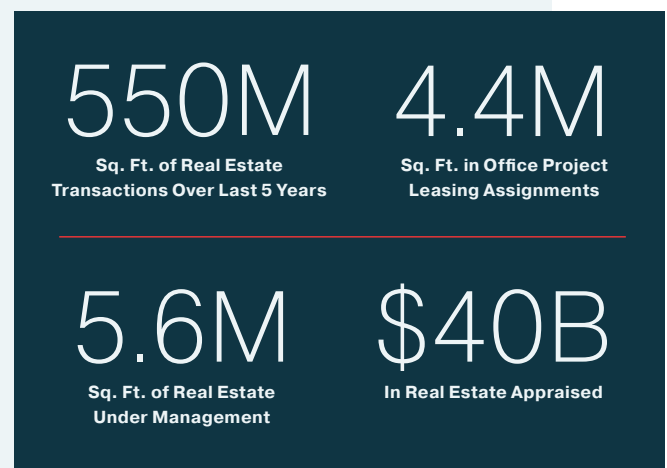
**FINANCIAL INSTITUTION REAL ESTATE
SPECIALTY GROUP**

partners



Partners is an innovative commercial real estate firm with an integrated suite of services and investment opportunities.

- » Full-service commercial real estate company with an integrated investment and development platform.
- » One of the largest privately-held and independently-owned commercial real estate firms in the U.S.
- » 25+ years of experience & 50+ partners with unparalleled expertise and unrivaled local market intelligence.
- » 900 commercial lease and sale arrangements every year.



CUSTOMIZED REAL ESTATE STRATEGIES FOR FINANCIAL INSTITUTIONS

Partners' Financial Institution Real Estate (FIRE) Specialty Group delivers tailor-made real estate solutions that are meticulously aligned with your financial institution's goals, ensuring enhanced operational efficiency and supporting your overall business objectives.

At Partners, we offer specialized, client-focused real estate solutions tailored to the unique needs of banks and financial institutions. We combine deep industry expertise with innovative strategies to help our clients optimize their real estate portfolios, enhance operational efficiency, and navigate the complexities of regulatory compliance. As one of the the largest privately-held and independently-owned full-service commercial real estate firms in the U.S., we have the ability to complete real estate transactions for financial institutions across the country.

Representative
Clients



COMPREHENSIVE SERVICES TO SUPPORT YOUR SUCCESS

Partners' Financial Institution Real Estate Specialty Group's commitment to excellence and client satisfaction makes us a trusted partner for financial institutions across the country.

Office Tenant Representation

We provide customized solutions to help financial institutions find the ideal office space that meets their unique needs. We identify properties that offer 1st-floor access, on-site ATMs, drive-thru facilities, and signage opportunities (building and monument). Additionally, we ensure you have direct elevator exposure if space is up in the tower and assess whether other banks are in the building.

Office Project Leasing

We drive occupancy and enhance the market value of office properties that cater to the banking industry. Leveraging our extensive relationships and market expertise, we deliver maximum exposure and tailored leasing strategies. From attracting the right financial tenants to optimizing lease structures, we ensure your office properties remain competitive.

Property & Facility Management

Our Property Services division maximizes the value of financial institutions and banking properties through tenant services, lease administration, sustainability solutions, financial accounting, and daily operations. We also manage foreclosed properties, maintaining operations during interim hold periods until disposition. With a focus on efficiency, we enhance facility management, tenant satisfaction, and asset value.

Valuation Advisory

Partners' expert Valuation Advisory team helps banks resolve fair value reporting issues, offering precise and independent property valuations that meet industry standards. We also support institutional fund clients with accurate real estate assessments, and provide litigation support with expert witness testimony.

Retail Services

Our Retail Services team provides Bank Branch Real Estate Services including leasing and sales strategies. We assist with site selection, lease negotiations, and property sales, ensuring each branch aligns with the bank's strategic goals.

Receivership

We work with receivers to ensure the seamless transition of commercial real estate assets that may benefit from our signature property management capabilities and/or disposition.

Work Together, Win Together.



Charlie Neuhaus

Partner
Office Tenant Representation
charlie.neuhaus@partnersrealestate.com



Jeremy Brubaker

Partner
Office Tenant Representation
jeremy.brubaker@partnersrealestate.com



Joan Collum

Partner
Retail Services
joan.collum@partnersrealestate.com



Vince Strake

Senior Vice President
Office Project Leasing
vince.strake@partnersrealestate.com



Brad Kovach

Senior Vice President
Property Management
brad.kovach@partnersrealestate.com



Marc Peeler

Partner
Investment Sales
marc.peeler@partnersrealestate.com



Gary Brown

Partner & Managing Director
Valuation Advisory
gary.brown@partnersrealestate.com



Kyle Knox

Managing Director
Valuation Advisory
kyle.knox@partnersrealestate.com



Austin Ware

Vice President
Project Services
austin.ware@partnersrealestate.com

WHO WE ARE

Partners is a diversified commercial real estate firm that offers a full spectrum of services and investments.

WHAT WE DO

We partner with people to create value, protect assets, and preserve wealth through real estate services, development, and capital investment.

WHERE WE'RE GOING

As a diversified brokerage, investment, development, and commercial real estate services firm, we are realizing a new standard of expertise where all those who create value benefit from the ownership and success of the firm